

**BOMA Southwest Region Board of Directors**  
**Sunday, June 23, 2013**  
**San Diego, CA**

This meeting was called to order at 7:30am by President Tomi Sue Beecham.

Attending: Austin, Dallas, Fort Worth, Greater Little Rock, Houston, New Mexico, Northwest Arkansas, Oklahoma City, San Antonio, Shreveport

Absent: Corpus Christi, Tulsa, New Orleans

A quorum was determined to be present.

Minutes of the previous meeting on March 22, 2013 were unanimously approved.

Secretary/Treasurer Melissa Graham presented the financial report, which was unanimously approved. The dues holiday will result in a net loss this year since there will be no income, however the bank account balance will easily absorb the loss.

All dues invoices which were outstanding have now been paid. Upon motion made by New Mexico and seconded by Greater Little Rock, the two locals which were suspended due to nonpayment, Northwest Arkansas and New Orleans, are returned to a status of good standing.

Lisa Hensley presented a report from the BOMA International nominating committee. She announced that the new slate of officers will be:

- Richard W. Greninger, CPM, Managing Director, Carr Properties, Washington, D.C., as Chair and Chief Elected Officer for 2013-2014;
- John G. Oliver, CPM, BOMA Fellow, Managing Principal, Oliver & Company, Atlanta, Ga., as Chair-Elect;
- Kent C. Gibson, CPM, BOMA Fellow, President, Capstone Property Management, L.C., Salt Lake City, Utah, as Vice Chair; and
- Daniel W. Chancey, RPA, Vice President, Senior Asset Manager, Commercial Advisors Asset Services, LLC, Memphis, Tenn., as Secretary/Treasurer.

Scott Jones presented a report from BOMA International. They are working with a veterans' organization to promote jobs for vets. BOMA San Diego is celebrating its 50<sup>th</sup> anniversary. This year's trade show is larger than before. More young professionals are participating in BOMA. Industrial Day is being introduced, offering tours and education. A new asset management course will cover lease analysis, negotiation and approval. Just over 600 buildings have gone through the BOMA 360 process. BOMA's legislative efforts have saved over \$3.15 per square foot for owners. BOMAPAC has raised \$20,000 so far this year. The recent medical office building conference was the largest in its history.

Regional Committees for this year are as follows:

International – Lisa Hensley

Nominating – Greg Grainger, Brett Williams

Finance – Dan Yates, Melissa Graham, Melinda Martin

TOBY – Cindy McGouirk, Karisa Johnson, Renee Mossey, Alyce Twedt

TOBY judge recommendations are due March 1. Make sure all judges are participating online for consistency. April 10 is the deadline to submit regional winners to International. Energy Star data will now be a required part of the submission.

The 2014 regional conference will be held in Fort Worth March 27-29. Tulsa will host 2015. 2016 remains unassigned. 2017 will be hosted by Northwest Arkansas.

The Bylaws Review Committee had its first conference call a few weeks ago. A Policies & Procedures document also needs to be developed. Drafts of these will be available for review by the next meeting date.

The Ferrell Hayes Scholarship will be funded for 2014. January 15 is the last date to apply.

The meeting was adjourned at 8:30am.

Respectfully submitted,

A handwritten signature in black ink that reads "Lynn Forester Harwell". The signature is written in a cursive, flowing style.

Lynn Forester-Harwell

Executive Director, BOMA Southwest Region